



Personnel Profiles, Inc.
Improved Performance Through Evaluation

**AUTHORIZATION FOR EVALUATION, ELECTRONIC RECORDING AND
 RELEASE OF LIABILITY**

_____ (CLIENT/COMPANY NAME) hereby retains Personnel Profiles to conduct an evaluation of Client's sales staff which will include the tape and/or video recording and the preparation of evaluation reports regarding the sales skills for individual sales representatives. The Client agrees to pay Personnel Profiles a 50% deposit to begin work and final payment within 30 days of receipt of final invoice. If not paid when due, Client agrees that interest shall accrue at the rate of 1.5% per month on any unpaid balance, and shall pay all attorney's fees and costs incurred by Personnel Profiles during any collection efforts.

Client releases and indemnifies Personnel Profiles from all liability incurred during the evaluation and/or tape recording of their sales staff, whether they are employees, agents or independent contractors. The Client agrees that the evaluation report and taping shall be used only for sales training purposes. Client has requested this service in conjunction with Client's on-going sales training program, and does not intend to use it for the investigation of its sales staff. Client agrees that the reports will not be used punitively or as cause for dismissal. The Client warrants that the requested on-site survey and evaluation process will not violate any labor agreement, state law, employment manual or other agreement.

The Client agrees to inform each sales person of this training program and the Personnel Profiles scoring criteria prior to our initial contact. Client should also obtain individual releases for the evaluation and tape recording by the sales agent prior to the initial contact and maintain the original release during the employment of or duration of any contract with that agent. Client shall hold Personnel Profiles harmless and indemnify it, including all damages, penalties, attorney's fees and costs, should any person make any claim of liability from any activity resulting from the above services.

All information provided by Personnel Profiles will be kept confidential by both parties unless mutually agreed to otherwise (such as in the case of achievement awards and press releases). Client acknowledges that the Personnel Profiles criteria, formats and industry scoring curves are copyrighted and considered proprietary information for the exclusive in-house use of our clients only, and agrees not to use such information in any contrary manner.

Client agrees that this Authorization shall be enforceable in the event it requests Personnel Profiles to conduct future evaluation surveys and Client specifically authorizes Personnel Profiles to rely on this release until terminated in writing.

Authorizing
 Signature: _____ Date: _____

Please Print: _____ Title: _____

Please sign and return the original, along with deposit, to:

4699 Apple Way • Boulder, Colorado 80301
 Tel. (800) 440-8150 Fax. (303) 442-4865